



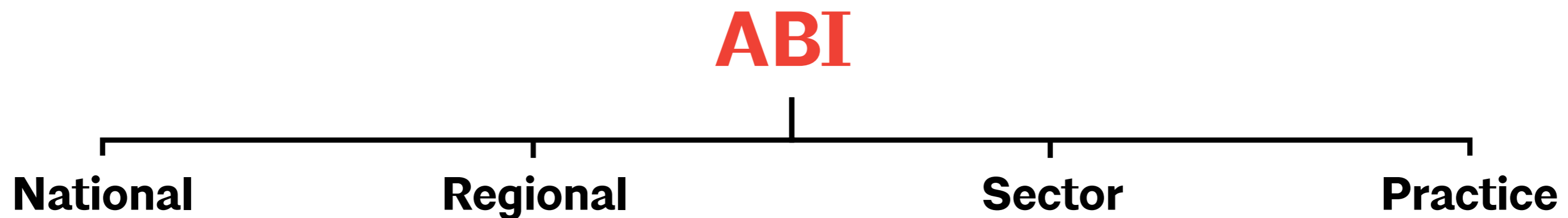
**Deltek**

# **AIA/Deltek Architecture Billings Index (ABI)**

**July 2024**

The AIA/Deltek Architecture Billings Index (ABI) is a diffusion index derived from the monthly Work-on-the-Boards survey, conducted by the AIA Economics & Market Research Group. The ABI serves as a leading economic indicator that leads nonresidential construction activity by approximately 9-12 months. The survey panel asks participants whether their billings increased, decreased, or stayed the same in the month that just ended. According to the proportion of respondents choosing each option, a score is generated, which represents an index value for each month. An index score of 50 represents no change in firm billings from the previous month, a score above 50 indicates an increase in firm billings from the previous month, and a score below 50 indicates a decline in firm billings from the previous month.

\*All graphs represent data from July 2023–July 2024.



# National

## Architecture firms billings decline at slower pace in July

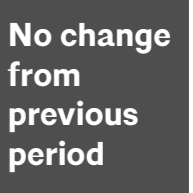
Graphs represent data from July 2023–July 2024.



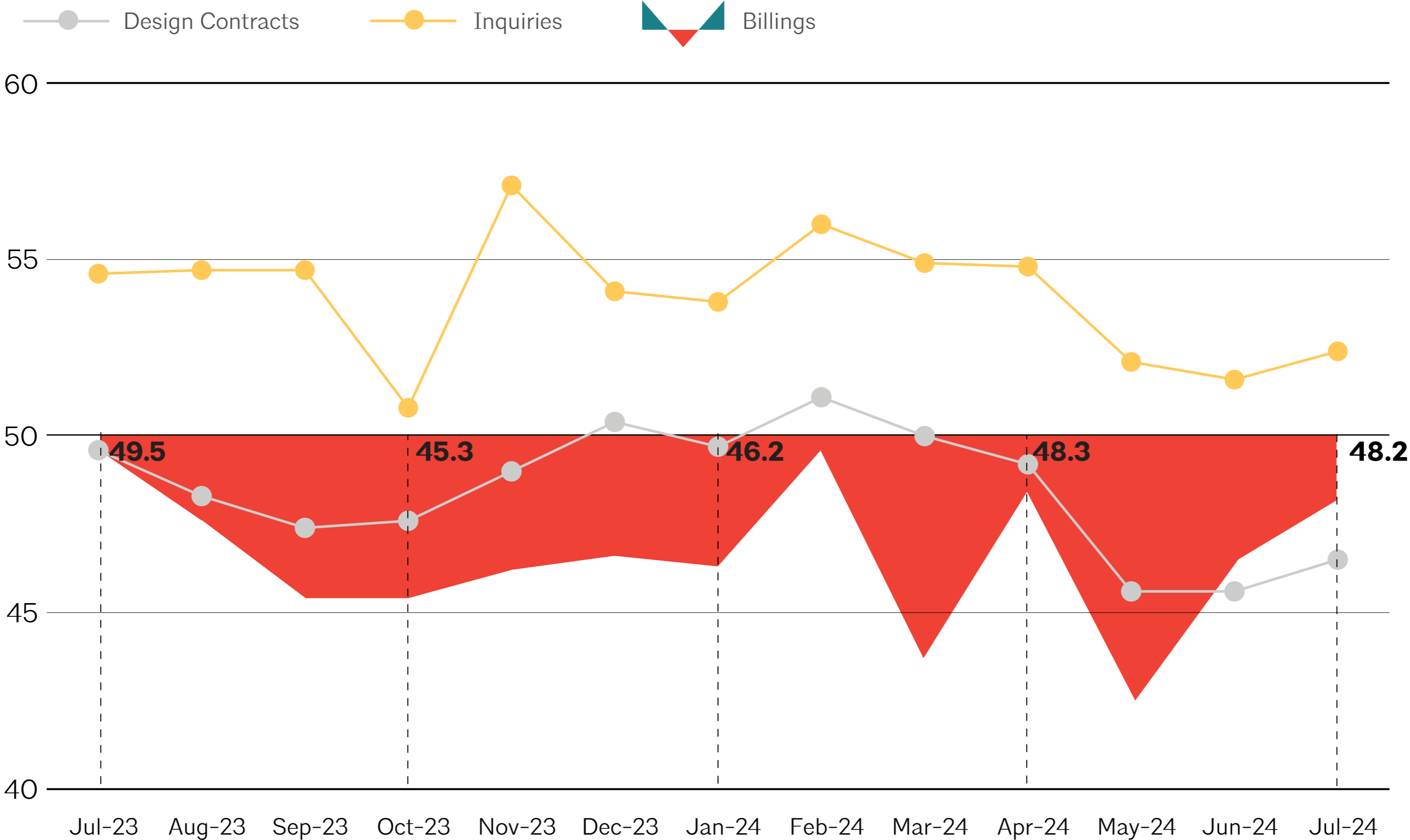
Above 50



Below 50



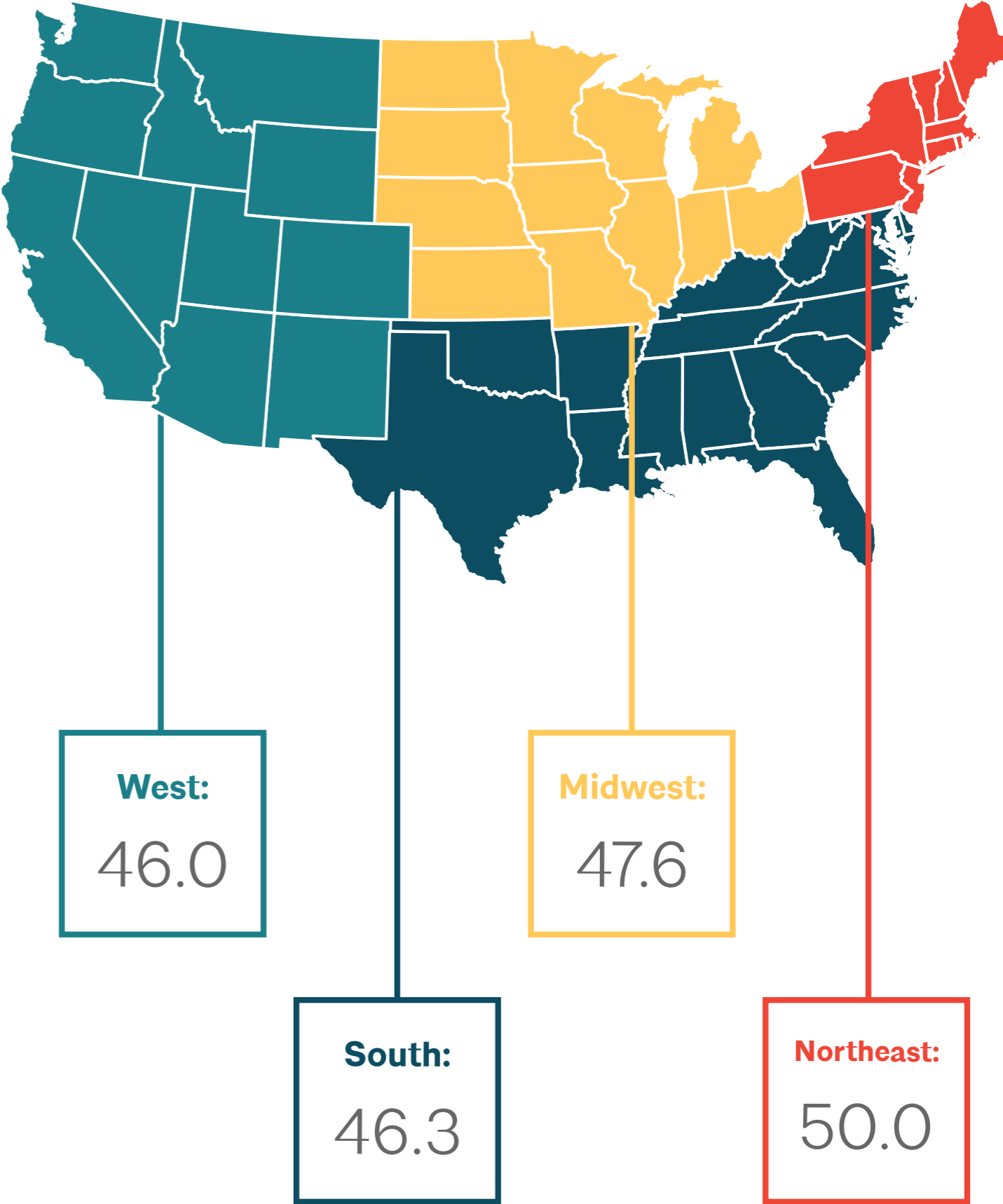
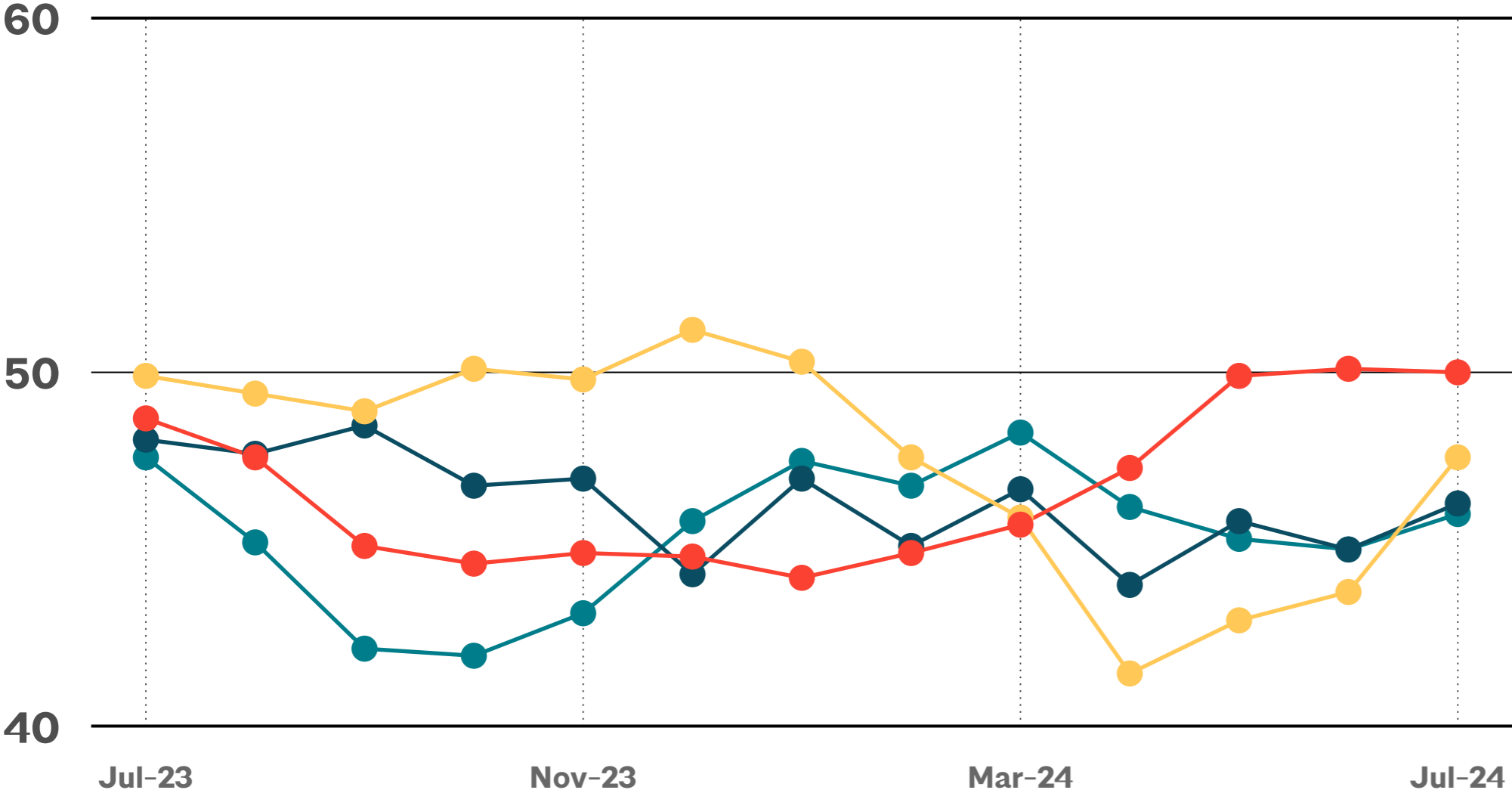
No change from previous period



# Regional

Billings remain flat at firms in Northeast, while decreasing elsewhere

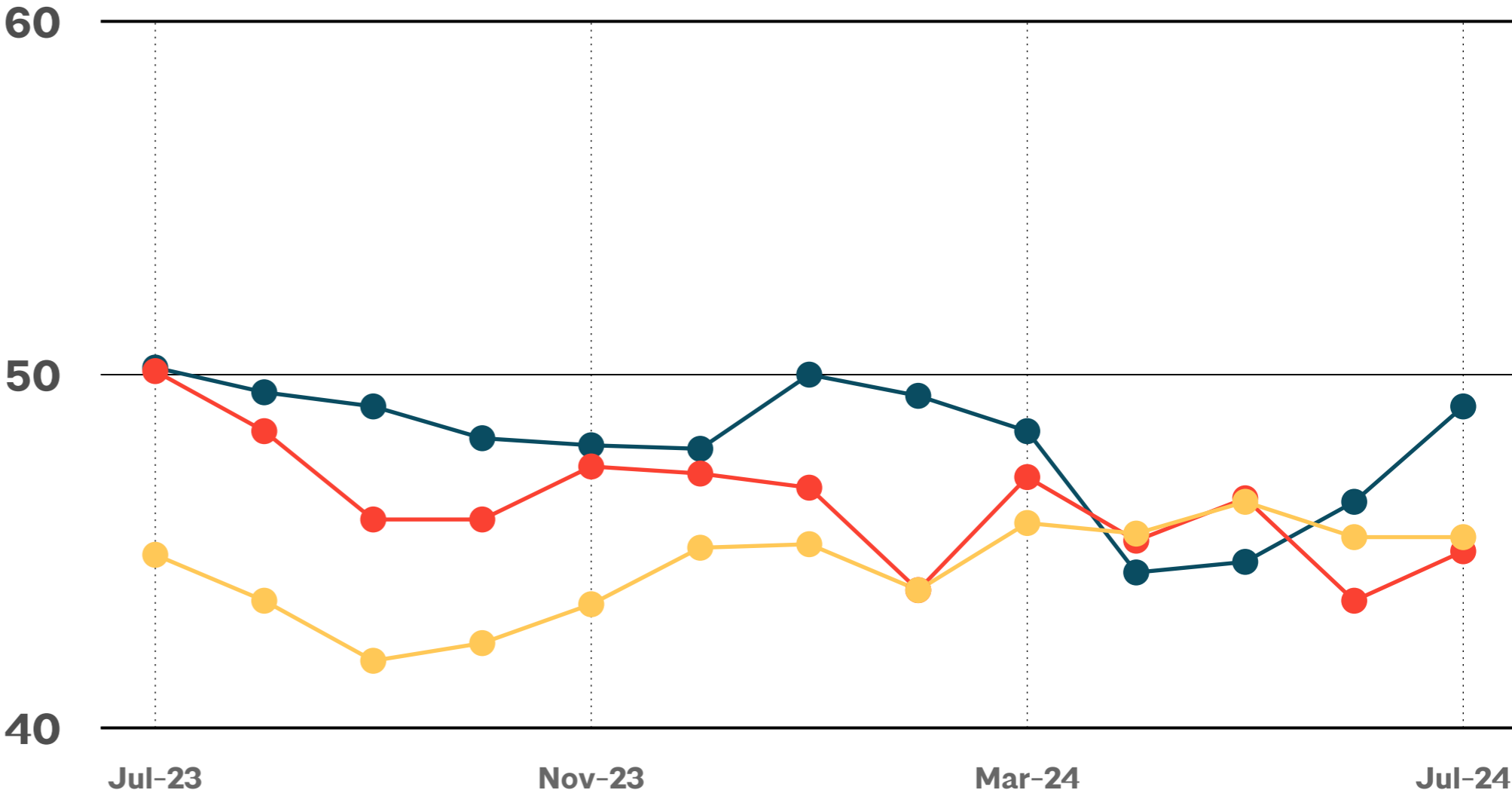
Graphs represent data from July 2023–July 2024 across the four regions. 50 represents the diffusion center. A score of 50 equals no change from the previous month. Above 50 shows increase; Below 50 shows decrease. 3-month moving average.



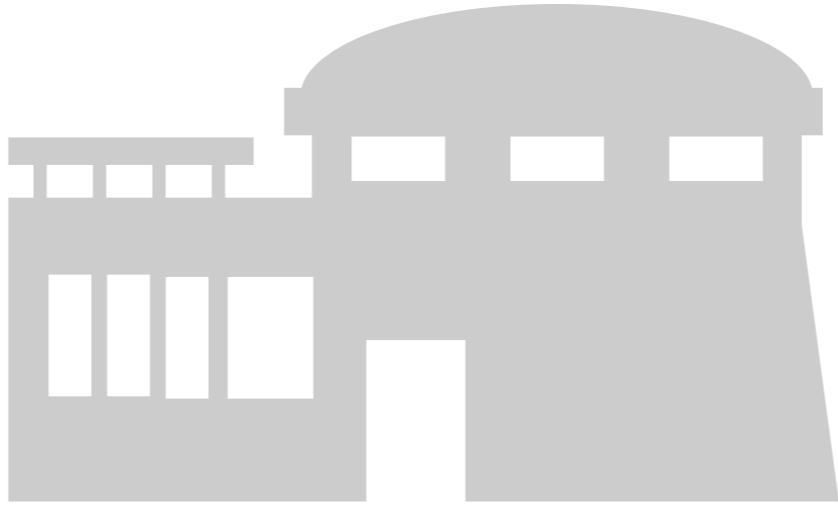
# Sector

Business conditions still softest at firms with commercial/industrial, multifamily residential specializations

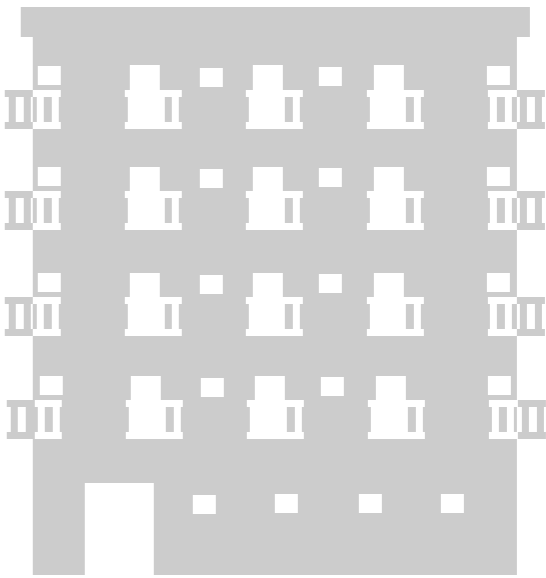
Graphs represent data from July 2023–July 2024 across the three sectors. 50 represents the diffusion center. A score of 50 equals no change from the previous month. Above 50 shows increase; Below 50 shows decrease. 3-month moving average.



**Commercial/Industrial: 45.0**



**Institutional: 49.1**



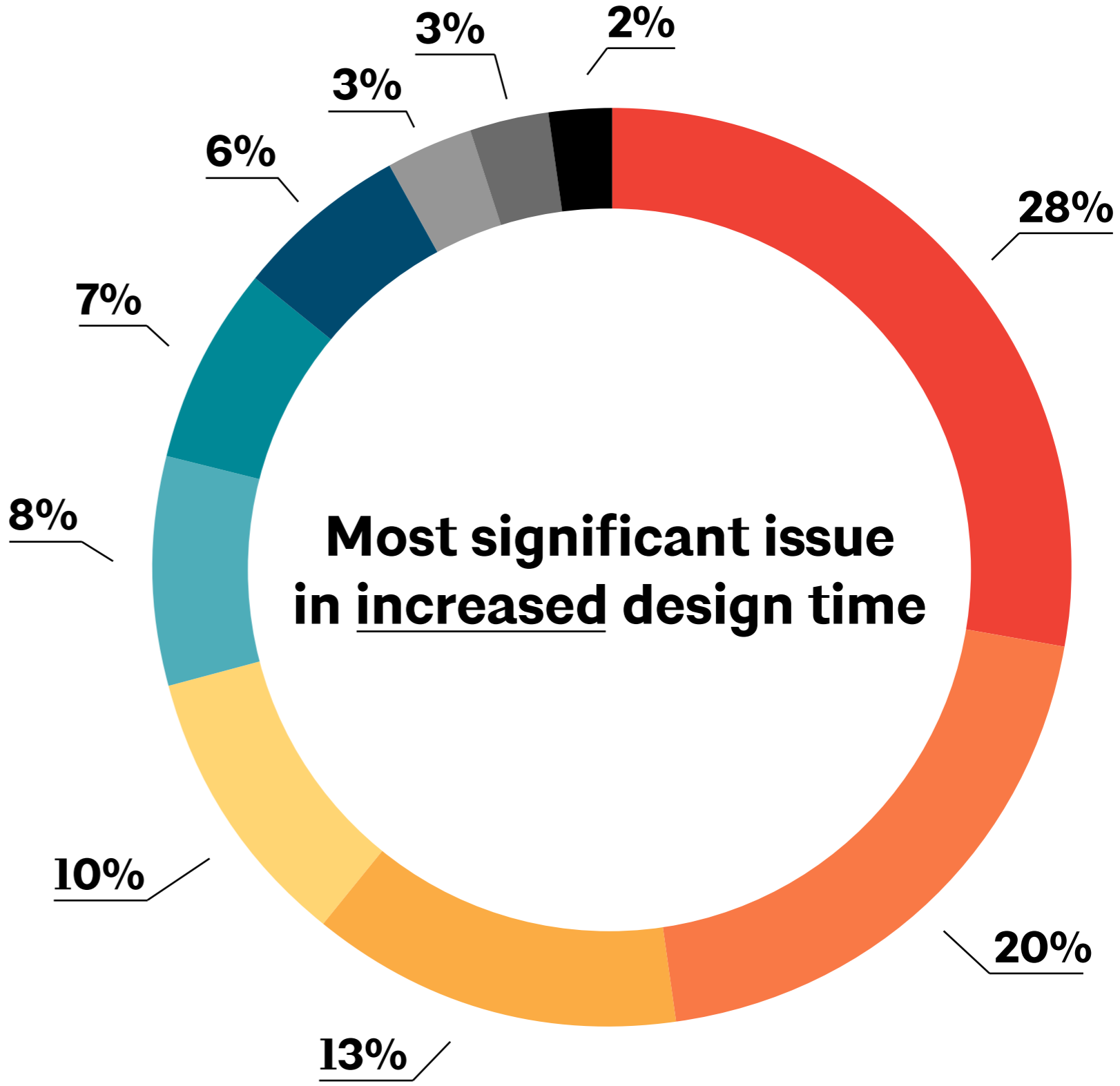
**Residential: 45.4**

# Practice

Permitting issues are top issue contributing toward increased design time at firms, while client urgency is primary driver of decreased design time

units: % of firms selecting issue as most significant issue in increased/decreased design time for a typical project at their firm in recent years, of firms that rated that issue as “very important”

- Difficulties with permitting, zoning, environmental restrictions, community opposition, etc.
- Delays caused by client difficulties in obtaining project financing
- Delays caused by client nervousness over economic/interest rate outlook
- General lack of urgency by client in getting design completed
- Recent projects have been more complicated
- Recent projects have been larger
- Delays caused by staffing shortages on design side
- Delays caused by contractor/subcontractor availability issues
- Delays caused by construction materials availability issues
- Other



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units: % of firms selecting issue as most significant issue in increased/decreased design time for a typical project at their firm in recent years, of firms that rated that issue as “very important”

- Greater urgency by client in getting design completed
- Recent projects have been smaller
- Higher share of projects are additions/retrofits to existing facilities
- Technology improvements have decreased required design time
- Lower workloads at our firm have allowed us to accelerate schedules
- Recent projects have been simpler
- Other

